

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 048284
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-08 COME-00 /019 R

DRAFTED BY NEA/IRN:RWBEALES:RR
APPROVED BY NEA/IRN:CWNAAS
-----050249Z 023315 /72
R 041513Z MAR 77
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN

LIMITED OFFICIAL USE STATE 048284

E.O. 11652: N/A

TAGS: BTIO, BTRA, ENRG, ETRA, IR

SUBJECT: VISIT BUDD COMPANY EXECUTIVES FOR NEGOTIATIONS
RE SALE OF RAILWAY COACHES

REF: TEHRAN 15611

1. DURING DISCUSSION WITH BUDD COMPANY OFFICIALS IN COURSE FOLLOWING-UP REFTTEL, DEPT OFF LEARNED DOANE AND DE PEDROSO PLANNING VISIT TEHRAN MARCH 12-16 TO PRESENT RE-WORKED PROPOSALS TO ISR AND NIOC. BUDD WILL OFFER NEW CONTRACT TERMS ON SALE OF COACHES, SPARES, ETC. NEW OFFER WILL NOT CONTAIN FINANCING PACKAGE, IN WHICH IRANIANS NO LONGER INTERESTED. BUDD WILL, ALSO, OFFER TO PRESENT POTENTIAL BUYER (LARGE INDEPENDENT U.S. OIL COMPANY) OF IRANIAN CRUDE FOR THE "BARTER" ASPECT OF THE TRANSACTION. ACCORDING BUDD OFFICIALS, GOI PREFERS "BARTER" TO MORE USUAL TYPE FINANCING PACKAGE AND NO LONGER ASKING COMPANY AGREE TO CONTRACT INCORPORATING BOTH ARRANGEMENTS.

2. BUDD OFFICIALS WILL PLAN TO CALL ON EMBASSY OFFICIALS
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 048284

DURING VISIT TO TEHRAN.
VANCE

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, ROLLING STOCK, RAILROADS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE048284
Document Source: CORE
Document Unique ID: 00
Drafter: RWBEALES:RR
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770076-0088
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770391/aaaadcnk.tel
Line Count: 57
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5dafadbd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 TEHRAN 15611
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3204491
Secure: OPEN
Status: NATIVE
Subject: VISIT BUDD COMPANY EXECUTIVES FOR NEGOTIATIONS RE SALE OF RAILWAY COACHES
TAGS: BTIO, BTRA, ENRG, ETRD, IR
To: TEHRAN
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/5dafadbd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009